

Message Text

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PAGE 01 STATE 155296
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 /018 R

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COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/RBIDDLE (INFO)

-----058441 051741Z /43

R 051527Z JUL 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECTS: PETROCHEMICAL COMPLEX

REF: LAGOS 6905, STATE 141657, LAGOS 6428

1. DRS. OYEKAN AND ONYIA HAVE LEFT THE U.S. FOR LONDON,
DR. OYEKAN IS EXPECTED TO MAKE SEVERAL STOPS IN EUROPE
BEFORE RETURNING TO NIGERIA - PERHAPS TO CONSULT WITH
OTHER POTENTIAL JOINT VENTURE PARTNERS.

2. THE NIGERIANS VISITED FOSTER WHEELER, DIAMOND,
BECHTEL, PARSONS, GOODRICH AND VARIOUS PLANT SITES
AND RELATIVES. THEIR ARRIVAL AND HECTIC SCHEDULE
TOOK SOME OF THE FIRMS BY SURPRISE. WHILE MEPD GAVE
ALL OF THE COMPANIES SOME WARNING, GOODRICH, FOR EXAMPLE,
HAD NO EXECUTIVES AVAILABLE AND JOHN STROOPE HAD TO BE
CALLED BACK FROM AN OVERSEAS TRIP. (HATFIELD HAS MOVED
TO ANOTHER GOODRICH DIVISION AND IS NO LONGER INVOLVED
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IN THIS PROJECT.) IN ANY EVENT, COMPANIES FELT THAT
VISIT WENT WELL.

3. FOSTER WHEELER AND PARSONS SAID THAT DECISION ON
MANAGING CONTRACTOR SHOULD BE MADE IN 6-8 WEEKS.
PARSONS SAID IT REVISED PART OF ITS PROPOSAL AGAIN
PER OYEKAN'S AND ONYIA'S SUGGESTION. BECHTEL, ON

THE OTHER HAND, CLAIMS OYEKAN AND ONYIA ARE GOING
TO SIGN A CONTRACT WITH THEM THIS WEEK IN LONDON.
WILL BE INTERESTING TO SEE WHAT HAPPENS.

4. WE HAVE HAD A FEW INQUIRIES FROM FIRMS OTHER THAN

THOSE INVOLVED IN PETROCHEM COMPLEX ON NEW TOWN NEAR
PETROCHEM SITE. DOES EMBASSY HAVE ANY FURTHER INFO
ON HOW OR WHEN PROJECT WILL BE IMPLEMENTED? WHICH
MINISTRY WILL BE HANDLING THIS? VANCE

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Message Attributes

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Sent Date: 05-Jul-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
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